67.40/2: Oct 3, 1980

EXPORT BRIEFS

The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Trade Services Division, FAS, (202) 447-7103.

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2801 Sheep (Taiwan). Interested in buying sheep, rams 10 head 9-12 months old, ewes 90 head pregnant 2-3 months. Both bloodstock with registered certificate. Quotation both by sea and air. Quote CIF Taiwan Port. Bank ref: Keelung Branch, Bank of Taiwan and Chang Hwa Commercial Bank. CONTACT: Richard Lin, Manager, Pu An Trading Company, 6A, No. 91, Sec. 3, Nanking E. Rd., P.O. Box 36-51, Taipei, Taiwan, TELEX: 11689 PUAN. Cable: PUAN TAIPEI. Phone: 02-561-8254.

2802 Alaska kingcrab (Netherlands). Wishes to buy a container load of frozen Alaska kingcrab, 6x5 lbs per carton, delivery as soon as possible. Quote CIF Rotterdam. CONTACT: F. H. Kegge, Kegge Int. Visconserven B. V., P.O. Box 84173, 2508 Ad Scheveningen, Netherlands. TELEX: 41605 TKOM NL Attention KEGGE. Phone: (70) 554700.

2803 Sugar, rice, corn, wheat (Saudi Arabia). Trading and general contractor is interested in buying sugar, rice, corn, wheat. Requests price quotes and shipping details. CONTACT: Abdul Khader R. Jastaniah, Jastaniah Co. for Trading and Contracting, P.O. Box 6252, Jidda, Saudi Arabia.

2804 Austrian winter peas (South Africa). Interested in peas, Austrian winter (maple), fifty to one hundred tons, medium to top quality for human consumption, packaged in fifty kilogram packets, delivery within 30 days. Quote C&F, Durban. Bank ref: Bank of Athens, Smith Street, Durban. CONTACT: K. H. Bhoola, Paramount Milling (Pty) Ltd., P.O. Box 2394, Durban 4000, South Africa. TELEX: 60390 SA. Cable: MAKASONS. Phone: 31-1243 or 6-2258.

2805 Wines, beer (Peru). Interested in exclusive representation for name brands of wines and beers. Catalogs, literature, and samples requested. Quote: FOB, CIF and C&F Callao. Bank ref: Banco De Credito Del Peru, Lampa 499, Lima 1, Peru. CONTACT: Isaac S. Galsky, I. S. Galsky & Co. S.A., Francisco Masias 270, Lima 27, Peru. TELEX: 26041 PE FIDPES. Cable: SIPESQUERO. Phone: 403982.

2806-2808 Canned fruits & vegetables, and dried fruits (Peru). Interested in name brands of canned fruits and vegetables, and dried fruits (pecans, nuts, almonds). Requests catalogs, literature, and samples. Quote: FOB, CIF and C&F Callao. Bank ref: Banco De Credito Del Peru, Lampa 499, Lima 1, Peru. CONTACT: Isaac S. Galsky, I. S. Galsky & Co. S.A., Francisco Masias 370, Lima 27, Peru. TELEX: 26041 PE FIDPES. Cable: SIPESQUERO. Phone: 403982.

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2809 Baby chicks (Mexico). Wants 20,000 chicks immediately, and 20,000 monthly for an indefinite period. The first 20,000 as soon as possible. Quote: CIF. Bank ref: Banco Nacional De Mexico, Fortin, Veracruz. Phone: 3-03-06 or 3-01-18. CONTACT: Sr. Jesus R. Campero Arevalo, Oriente 9 #33, Orizaba, Veracruz, Mexico. Phone: 5-48-81.

2810 Canned corn (Italy). Interested in canned corn-on-cob, pickled, 1,000 cartons, Grade 1, usual packaging. Quote: CIF. Bank ref: Banca Populare Bergamo, Milano, Italy. CONTACT: Giovanni Nardini, Imp. Mgr., A. Biffi & Co., Via Pisacane 22, 20129 Milano, Italy. TELEX: 320 277 BIALVI. Phone: 718041/2/3, 730793.

2811 Snacks, sweets (Peru). Wishes exclusive representation for name brands of sweets and snacks. Requests catalogs, literature, and samples. Quote: FOB, CIF and C&F Callao. Bank ref: Banco De Credito del Peru, Lampa 499, Lima 1, Peru. CONTACT: Isaac S. Galsky, I. S. GAlsky & Co. S.A., Francisco Masias 370, Lima 27, Peru. TELEX: 26041 PE FIDPES. Cable: SIPESQUERO. Phone: 403982.

2812 Rice (Peru). Government tender with closing date of October 17 for 40,000 mt of milled rice or brown rice from U.S. origin. Long and/or medium grain, milled rice, grades no. 3 & 4 and brown rice grades no. 2 & 3. Shipment between November 15 & December 15. Complete details from office below. Bank ref: Banco De La Nacion. CONTACT: General Manager, ECASA, Paseo De La Republica 3101, Piso 11, San Isidro, Lima 27, Peru.

2813 Hams (France). Wants Virginia hams, 30 to 50 hams per month, frozen vacuum packed, delivery before the end of November, 1980. Quote: CIF Le Havre. Bank ref: Credit Agricole, Boulevard De Sebastopol, 75001 Paris. CONTACT: Jean Allaire, Pelix, 35, rue Du Pont-Neuf, 75001 Paris, France. TELEX: 700 580 - Allaire & Fils, Nantes. Phone: 261 21 50.

2814 Frozen apple pie (West Germany). Wants apple-pie (frozen), one container load, delivery immediately. Firm is a distributor of deep-frozen products. Quote: FOB. Bank ref: Deutsche Bank, D-2000 Hamburg. CONTACT: Hans-Joachim Buhse, Tiefkuehlkost-Eiskrem Buhse, Bussestrasse 13, D-2000 Hamburg 60, W. Germany. Phone: 040/512231 & 518277.

2815 Soy protein (Costa Rica). Wants isolated soy protein, 3,000 kg each month, best quality, 46 kg sacks. Quote: CIF Port Limon. Bank ref: Banco Anglo Costarricense. CONTACT: Alvaro Batalla, Jr., Cinta Azul, S.A., Box 2905, San Jose, Costa Rica. TELEX: 2632 CDD. Cable: CINTAZUL. Phone: 410909.

2816 Whey (Germany). Interested in whey powder, spray-dried, for food industry. Bank ref: Raiffeisenbank, 4133 Neukirchen-Vluyn, and Standard Chartered Bank Ltd., 4000 Dusseldorf. CONTACT: Mr. Hoppe, Transagro Handelsgesellschaft F. Agrarprodukte MBH, Weserstrasse 1, 4133 Nuekirchen-Vluyn, West Germany. Phone: 2845/3097. Telex: 8121235.

2817 Dogfish (Germany). Wants dogfish, bellies and backs for processing purposes, bellies 100 mt, backs 20 mt, grade 1, usual packaging, immediate delivery. Quote CIF or FOB. Bank ref: Raiffeisenbank, D-8900 Augsburg. CONTACT: Mr. Stichler, Stichler Fischdelikatessen, Veilchenweg 1F, D-8900 Augsburg 21, Germany. Phone: 0821/84783.

2818 Pigeons (England). Wants pigeons, breeding stock, 100 pairs, "Texas Roller" fast growing birds for food purposes. Quote CIF Air Freight. Bank ref: National Westminster Bank, Finsburg Circus, London, U.K. CONTACT: Willis N. Coleman, Frostgame International Ltd., Common Lane, Brockdish, Diss, Norfolk, IP21 4LA, England. TELEX: 975 251 FROGAM G. Phone: (037 975) 488 (3 lines).

2819 Lobsters, crabs (Germany). Wants live lobsters, crabs, approx. 50 tons per year depending on price of product, grade 1. Quote CIF. Bank ref: Vereinigte Raiffeisenbank, D-8909 Niederraunau. CONTACT: Mr. Grabowski, WSM - Grabowski, P.O. Box 46, D-8907 Thannhausen, Germany. Phone: 08281/492 and 493.

2820 Pancake mixes, peanut butter, maple syrup, canned honey dew melon (sweet-sour), popcorn, steak and salad sauces, tropical fruit concentrates, canned beans (Germany). Wants above specialty items, should be grade 1. Firm imports specialty products only and has national distribution. Quote C&F. Bank ref: Bayerische Vereinsbank, D-8000 Muenchen. CONTACT: Joseph Rickauer, Skandinavien - UND Sued-Import GMBH, Frauenstrasse 31, D-8031 Maisach 1, Germany. Phone: 08141/90141.

2821 Hop powder (Taiwan). Requests immediate offer for hop powder, 30 to 50 metric tons per shipment. Lupulin - enriched hop powder in pellets, free from hop stems and leaves, preserving all natural characteristics of the fresh hops without addition of any hop extract. Pelletizing: consisting only of triturated hop cones, without addition of any combined materials, such as water, stems, kieselguhr, hop extract or the similar. Alpha acid (dry basis) not less than 9%. Each 5 kg net in vacuum and nitrogen-gas refilled tins; not over 50 kgs net packed in a standard export carton case. Delivery end of 1980. Quote FOB and CIF, Keelung. Bank ref: The International Commercial Bank of China, Hua Nan Commercial Ltd. CONTACT: Simon C. Yu, 752 Tun Hua S. Rd., Taipei, Taiwan, P.O. Box 9-198. TELEX: 11988 TRUMCHEM. Cable: TRUMCHEM, Taipei. Phone: 02-701-2121.

2822 Live breeding mink (Hong Kong). Wishes to buy live breeding mink. CONTACT: S. K. Ong, Mgr., Asafla Enterprises Ltd., Rm.-1804 Western Centre 40-50 Des Voeux Rd. W, Hong Kong. Cable: "ASAFLA" Hong Kong. Phone: 5-491867.

2823 Cotton (Egypt). Tender with closing date of October 29 for 500 tons raw cotton linters. Prices: FOB loading port & C&F including seaworthy packing. Terms of payment: Irrevocable Letter of Credit. Tender must be accompanied by a provisional deposit not less than 2% of the total value of quotation increased to 10% within 10 days from notification of acceptance of offer. Full details from address below. CONTACT: H. S. Khalil, Abu-Zaabal Company for Specialty Chemicals, P.O. Box 11, Heliopolis, Cairo, A. R. E. TELEX: 92283 NITRO UN. Cable: ARDOB Cairo. Phone: 875857, 56-55.

2824 Canned corn (Taiwan). Interested in direct import and representation for canned golden sweet corn, whole kernel and canned golden sweet corn, cream type. Firm requires 10 containers of each type. Each container should contains 2,600 dozens of cans valued at about U.S. $7,000. Firm indicates that the sweet corn must be packed in U.S. can code No. 303 for local market demand. Bank ref: Dai-Ichi Kangyo Bank, Ltd., Taipei Branch and Metropolitan Bank and Trust Co., Taipei Branch. CONTACT: Ken Chung, Gen.

Mgr., Great Earth MFG. and Trading Corp., Rm.-6A, 189 Nanking E. Rd., Section 3, Taipei, Taiwan. TELEX: 25561 CHKHE ATT Chung's. Cable: "CHKHE" Taipei.

2825 Ketchup, mustard (Barbados). Recently formed a company to package small units of tomato ketchup and mustard and would like to be put in touch with suppliers who can ship bulk quantities of both products in vacuum-sealed containers. Would like to be provided with CIF quotations. Bank ref: Bank of Nova Scotia, Broad Street, Bridgetown, Barbados, W.I. CONTACT: Kenneth Griffith, Kenric's Ltd. No. 73 DAisy Drive, Wanstead Heights, St. Michael, Barbados, W.I. Phone: 809-42-03440.

2826 Instant coffee (Hong Kong). Interested in instant coffee, powder, non-dairy creamer (non-fat creamer), salt, and pepper. All the above products should be in bulk packs. Products are for re-packed and ratail in local market. Only interested in manufacturers' offer and not agent or representative. CONTACT: Ms. P. Tso, Administration Manager, Taikoo Sugar Ltd., 9 Connaught Rd. C, Hong Kong. TELEX: 73206 SWIRE HX. Cable: "TAIKOOSHAN". Phone: 5-230011.

2827 Black, red, pinto, and pink beans (Venezuela). U.S. buying agent with offices in Caracas wishes to contact principal suppliers of beans. Need 200 tons per month of black beans and lesser amount of other varieties. Bank ref: Bank of America, Main Branch, El Cajon, California, Att: Ms. Donna Thomas. CONTACT: E. A. Pinell, Omnibus Industries, Pierce Financial Center, 366 South Pierce Street - Suite C, El Cajon, California 92020. TELEX: 182796 OMNICON. Phone: (714) 579-9592.

2828 Nursery stock (Spain). Company dealing with fruit trees, vines, ornamental plants and other nursery stock wishes to contact U.S. suppliers. Requests contacts with owners of nurseries dealing in import/export activities instead of agents or brokers. CONTACT: Viveros Cortiella,, Horte De San Juan Tarragona, Tarragona, Spain.

2829 Grocery line (Oman). One of the main suppliers to the Defense Ministry wishes to represent major U.S. producer of canned beef, chicken, evaporated milk, fruits and vegetables, rice, unsweetened biscuits, granulated sugar. Quantities and other details are given for specific products for government tender closing October 7. Other tenders are expected to follow. CONTACT: Vines K. Bhimani, Khimji Ramdas, Box 19, Muscat, Sultanate of Oman. TELEX: 3289 MB. Phone: 745601.

2830 Broilers (Canada). Wants 300 tons of whole frozen broilers, USDA Grade A, 900-1,400 grams, Islamic kill, destination Saudi Arabia. Quote FOB East Coast. CONTACT: Ms. Irene Richer, Sogelco International Inc., P.O. Box 1505, Place D'Armes, Montreal, Quebec, H2Y 3K8, Canada. Phone: (514) 849-2414.

2831 Variety meats (Japan). Wants (A) beef hanging tender with skin, 40 mt, (B) outside skirt with skin, 40 mt, (C) hook tendon, 2.5 mt, (D) tongue, 2.5 mt, (E) liver, 2.5 mt, (F) intestine, 2.5 mt. The products must be frozen, appropriate packaging for export for November shipment. Quote FOB. Bank ref: Hiroshima Sogo Bank. CONTACT: Takeshi Shiomura, Nichiei Sangyo K.K., P.O. Box 11, No. 2347, Funakoshi-Cho, Aki-Ku, Hiroshima-Shi, Hiroshima-Ken, Japan. TELEX: 652-729 NICHEI J. Phone: 08282-2-7131.

2832 Soybean meal (Japan). Wants 200 mt for soybean meal for cattle feed. Specific information required. Appropriate packaging for export. Immediate delivery. Quote C&F. Bank ref: Mitsui Bank Kita-Kyushu Branch. CONTACT: Masana Shibaguchi, Foreign Trade Department, Koyaku Co., Ltd., 2250-1, Hinoguchi, Sone, Kokuraminami-Ku, Kita-Kyushu-Shi, Japan. TELEX: 712815 PHARMK. Cable: KOKURAPHARM, KITAKYUSHU. Phone: (093) 471-1981.

2833 Pulses (Portugal). Wants Michigan beans and large white beans, 2,500 tons of each, to be packed in 50 kg bags, delivery December and March. Quote FOB AND CIF Lisbon. Bank ref: Banco Borges E Irmao, Praca Do Municipio, Lisboa. CONTACT: Eduardo Trigo, Jamog - Importacao - Exportacao Lda, Rua Duque De Palmela No. 30/4 A, Lisbon, Portugal. TELEX: 12449 JAMOG P. Phone: 537540, 575876.

2834 Broilers (Saudi Arabia). Wants direct contact with U.S. firm for 200-300 mt frozen broilers whole, 800-1,400 gram wgt., white skin color, packed in poly bags, individual wgt. on each bird, 10-12 birds each carton. All birds each carton the same wgt., no giblets. Islamic slaughter stated on cartons and individual bags, if possible. Payment by Letter of Credit. Bank ref: Saudi British Bank, Damman. CONTACT: Mohammed Haydar, Al Rashi & Al Rasheed Co., P.O. Box 673-459, Damman, Saudi Arabia. TELEX: 601584 FRIZCO SJ. Phone: 83 21563/83, 23146/83 25012 (Home).

2835 Grocery line (Portugal). Wants food products and beverages (tea and/or beverages), 200,000 units/year, to be packed in hermetically closed bags, shipment in 90 days. Quote FOB. Bank ref: B.E.S.C.L., Rua Do Comercio P-1100 Lisboa, Portugal. CONTACT: Luis Filipe Vilela, Soc. Quimica Indus. Soquil, Av. Duque D'Avila, 66-2, 1000 Lisbon, Portugal. TELEX: 13723. Phone: 57-72-74 57-72-24.

2836 Turkey (Peru). Wants turkeys, 800 units, 14-16 pounds each, livers 14 mt, hearts 14 mt and gizzards 14 mt. Should be U.S. grade quality. Polyethylene bags or 50-60 poungs bulk boxes. Shipment 30 October to 15 November. Quote C&F. Ref.: Banco Del Sur Del Peru, Chinchon 986, Lima 27, Peru. CONTACT: Mario C. Tejada, Avenida 6 De Agosto No. 907, Jesus Maria, Lima 11, Peru. Phone: 230951.

2837 Dried vegetables (Germany). Wants 1-2 containers of dried vegetable products, carrots, parsley, celery, chervil, peppermint. First quality. Quote CIF. Ref.: Deutsche Bank, D-8050 Freising, W. Germany. CONTACT: Dr. Voelpel, A. Voelpel, Nahrungsmittelfabriken, Erdinger Strasse 33, D-8050 Freising, West Germany. TELEX: 5-26552. Phone: 08161/2396 and 3396.

2838-2839 Soybean oil, peanuts (Hong Kong). Wants (a) soybean oil, (b) edible peanuts. Quantity: (a) 100 tons, (b) 100-200 tons. Quality: (a) Fully refined and deodorized; (b) edible, Virginia Bolds, graded and selected. Packaging: (a) standard consumer packing, branded/lithographed tins; (b) Standard commercial packaging in poly-lined bags. Shipment: Monthly. Quote CIf Hong Kong. Ref.: Citibank, Citibank Tower, 8 Queen's Road, Central, Hong Kong. CONTACT: P. V. Vora, Al-Futtaim Far East Ltd., Rm. 805-6 Lee Hing Bldg., 54-58 Des Voeux Road, Central, Hong Kong. Telex: 60850 ALFAR NX. Phone: 5-210-449.

2840 Wine (Germany). Interested in buying Californian wine. Quotation CIF European Port. Bank ref: Nassauische Sparkasse, 542 Lahnstein. CONTACT: Lester Hartmann,, Puetzgasse 12, 545 Neuwied, Frankfurt, West Germany. Phone: 02631-27538.

2841 Canned corned beef (Netherlands). Interested in 40,000 cans of corned beef. Cans of about 350 grams. Quote C&F Lusaka, Africa. Bank ref: Amro Bank-Rotterdam. CONTACT: A. Dekinga, Middle East Trading Company, Mijnsheerenlaan 152, 3081 CL Rotterdam, Netherlands. TELEX: 73250 Line 581. Phone: (10) 856919.

Foreign Trade Developments

SUSTA International Food & Agricultural Trade Show. The Southern United States Trade Association (SUSTA) in cooperation with FAS/USDA, is sponsoring its 6th International Food & Agricultural Trade Show, February 18-20, 1981, at the Rivergate Exhibit Center in New Orleans, Louisiana. Space is now available at $400 per booth on a first-come, first-serve basis. This is the largest food exhibit in the U.S. which is geared strictly for the export market. Don't Delay. Register early to display your product line to foreign buyers from over 40 countries. For further details and a participation agreement, please contact: SOUTHERN UNITED STATES TRADE ASSOCIATION, 338 International Trade Mart, New Orleans, Louisiana 70130. Phone: (504) 568-5986. If you are located in the SUSTA area, you may contact the Marketing division of your State Department of Agriculture for further information.

Cairo Processed Food Exhibit. The Foreign Agricultural Service, U.S. Department of Agriculture, invites members of the U.S. Processed Food Industry to participate in an American Food Exhibit at the Meridien Hotel in Cairo, Egypt, March 16-17, 1981. Thirty (30) booths will be available on a "first come, first-served" basis. Participation fee is $200.00. After the completion of the Cairo show, a USDA sponsored Processed Food Sales Team (with 7-10 members) will travel to Saudi Arabia and Banrain. An additional fee of $100 will be charged for the sales team members who participate in the Cairo show. Those wishing to participate in the sales team only will be charged a fee of $200. If you are interested in obtaining further information contact: Ed Heslop, Trade Development Officer, Export Trade Services Division, Foreign Agricultural Service, U.S. Department of Agriculture, Washington, DC 20250. Phone: (202) 447-3031.

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